

Message Text

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ACTION COME-00

INFO OCT-01 EA-11 NEA-11 ISO-00 EB-11 FEA-02 TRSE-00 SCI-06

AID-20 INT-08 L-03 CIAE-00 INR-10 NSAE-00 RSC-01

DRC-01 /085 W

----- 094677

R 071730Z FEB 74

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 9560

INFO AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

AMEMBASSY BEIRUT

AMEMBASSY TEHRAN

AMCONSUL HONG KONG

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

LIMITED OFFICIAL USE NEW DELHI 1913

DEPT PASS COMMERCE FOR WESTLEY

E.O. 11652: N/A

TAGS: ENRG, ETRD, IN

SUBJ: GOI REQUEST TO PURCHASE PETROLEUM PRODUCTS

1. DURING RECENT CONVERSATION WITH ECON COUNSELOR AND MINATT, A.P. VERMA, JOINT SECRETARY, MINISTRY OF PETROLEUM, ASKED FOR USG ASSISTANCE IN LOCATING SUPPLIERS FOR CERTAIN PETROLEUM PRODUCTS. HE STATED THAT THE GOI APPRECIATED THE FACT THAT NO AID FINANCING WOULD BE AVAILABLE AND THE GOI WAS PREPARED TO UTILIZE ITS OWN FOREIGN EXCHANGE.

2. PREVIOUS TENDER ATTEMPTS BY THE SUPPLY MISSION IN WASHINGTON HAD YIELDED NO BIDS. THE GOI WAS NOW WILLING TO CONTRACT DIRECT WITH ANY U.S. SUPPLIERS WITHOUT LIMITED OFFICIAL USE

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BIDDING. FINALLY, HE NOTED THAT THE SHORTAGE OF AVIATION

GASOLINE (SEE BELOW) WAS PARTICULARLY ACUTE. IF NECESSARY THE GOI WAS PREPARED TO ENTER INTO SOME SORT OF BARTER ARRANGEMENT WITH THE GOI SUPPLYING JET FUEL IF A U.S. SUPPLIER COULD OFFER AVIATION GASOLINE.

3. AN INDIAN DELEGATION WILL BE COMING TO THE U.S. SOON TO ENTER INTO NEGOTIATIONS.

COMMENT: WE ARE AWARE OF THE SUPPLY SHORTAGE OF CERTAIN PETROLEUM PRODUCTS BUT HOPE THAT GOI WILLINGNESS TO ENTER INTO DIRECT PURCHASING ARRANGEMENTS FOR THESE SMALL AMOUNTS WILL BE HELPFUL. PLEASE PASS ON FOLLOWING LIST OF GOI REQUESTS TO U.S. FIRMS WHILE PROTECTING VERMA PERSONALLY AND BACKGROUND WHICH LED TO REQUEST. YOU MAY INFORM COMPANIES OF GOI'S WILLINGNESS TO SWAP JET FUEL FOR AVIATION GASOLINE.

INFO ADDRESSEES MAY WISH TO BRING THIS LIST TO THE ATTENTION OF U.S. OIL COMPANIES.

ONE YEAR'S REQUIREMENTS OF SPECIAL
PRODUCTS TO BE IMPORTED FROM THE USA

A. LUBE BASE STOCKS	TONS
1. 150 BRIGHT STOCK	35,000
2. CYLINDER OIL GRADE 3 TYPE 1	15,000
3. " HEAVY	15,000
4. REFRIGERATION OIL	
A REGUPAR	2,000
A ALTERNATIVE	5,000
B REGULAR	2,000
B ALTERNATE	2,000
5. MVI NAPHTHENICS	1,000
6. TURBINE OIL LIGHT	
FINISHAO AND APPROVED	11,000
7. " HEAVY AND APPROVED	9,000

B. AVIATION GASOLINE

1. AVGAS 100/130	16,000
2. " 115/145	20,000

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C. MICROCRYSTALLINE WAX

1. MICROCRYSTALLINE WAX ML 445 OR EQUIV	1,000
2. " W 445	1,200
3. " M 195	100

D. FINISHED OILS

1. MOBILPLEX 47	DRUMS
	10

2. MOBIL ATF - 200	50
3. MOBILMET 33	1,200
4. VELOCITE OIL NO. 3	80
5. GG ARCTIC OIL 155	1,200
6. GG ARCTIC OIL 300	650
7. GENEREX 56	4,000
8. " 57	1,300
9. MOBIL HYTRAN FLUID	100
10. MOBILTHERM LIGHT	120

E. ADDITIVES	TONS
1. SPECIAL GRADE LARD OIL	120
2. NITRATED LARD OIL	20
3. SPECIAL GRADE SULPHURISED FAT	64
4. STABILISED PHOSPHATIC ESTER	2
5. TRICRYSL PHOSPHATE	2
6. ALKYL DERIVATIVE OF MERCAPTO DIAZOL	2
7. HIGH MOKENLAR WEIGHT ISOLENTYLENE	25
8. SUBSTITUTED TERTIARY PHENOL	10
9. LITHIUM HYDROXIDE	130
10. NITROGEN CONTAINING DERIVATIVE OF AN ALIPHATIC DIBASIC ACID	10
11. MOBYBDENUM DISULPHIDE	5
12. ALKYLATED PHENOL	123
13. PHENOL ESTER DERIVATIVE	5
14. CALCIUM DERIVATIVE OF PHENOL	9
15. BARIUM/CALCIUM DETERGENT	50
16. ALKALINE SULPHURISED CALCIUM PHENATE COMPOUCD	187
17. PHOSPHORIC ACID ESTERS	1.2
18. SPECIAL HYDRATED LIME	23
19. DIMETHYL SILOXANE POLYMER AND SILICA	0.2

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20. SPECIAO CANDELILLA WAX	10
21. PENTA ERYTHRITOL TECHNICAL SCHNEIDER	3

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Message Attributes

Automatic Decaptioning: X
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Disposition Authority: morefirh
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EO Systematic Review
30 JUN 2005

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